

Member Update

UPDATE 13 of 2018 • 01 June 2018

TOPIC: GTA Grower Training and Development Program in Grain Marketing

DISTRIBUTION: GTA Members – primary contact list. Please circulate to all appropriate internal parties.

1. Purpose

The purpose of this Member Update is to advise Members of GTA's Grower Training and Development program in Grain Marketing.

2. Grower Training and Development Program in Grain Marketing

- The purpose of this program is to support the facilitation of trade by skilling growers to improve their understanding of the basis upon which they transact with GTA Members.
- GTA is awarding 2 days of training, in units from the Diploma of Grain Management. The awards will be made to two growers from each state, nominated by a GTA Member.
- Each GTA Member will have the opportunity to nominate one grower.
- Nominations are for the 2018/19 training period.
- The Training can be undertaken in the following workshops:
 - Grain Standards
 - Understanding Grain Markets
 - Trade Rules and Contracts
 - Dispute Resolution Service & Arbitration
 - Grain Merchandising
 - Grain Accounting
- More information on each workshop can be found on the [Training and Development](#) page of the [GTA website](#).
- The growers will have access to the online assessments and trainer mentoring during the assessment program for the relevant units
- Successful nominees can be awarded a Statement of Attainment after the successful completion of the assessment process. This will be recognised should any participant seek to progress to the Diploma of Grain Management - an accredited qualification which consists of ten units covering relevant grain trading sector topics.

3. How to apply

- Nominations of growers must come from GTA Members, and will need to fulfil the following criteria:
 - a) Members must consult and notify the grower of their nomination.

- b) Members should nominate a grower client who they believe would benefit from, and willingly participate in the program by completing an evaluation and further development activities.
 - c) Members are encouraged to focus on growers who they believe will be receptive to and benefit from exposure to post farm aspects of the grain supply chain and grain marketing.
 - d) Growers who are wholly reliant on their farming enterprise as their main income stream.
- Members and grower applicants are required to acknowledge that GTA decisions in assessing applicants and eligibility for participation in the program will be final.
 - The Grower Training and Development program in Grain Marketing covers Training Course and Assessment fees only. Applicants will be expected to cover their own incidental, travel and accommodation costs (where relevant). Alternatively, GTA Members may “sponsor” their respective nominations.
 - Please fill out the attached [nomination form](#), and return it to training@graintrade.org.au
 - **Applications close on 22 June 2018.**

4. Further Details

- For more information, please contact the GTA Training Manager at training@graintrade.org.au, or the GTA office on 02 9235 2155



GTA TRAINING AND DEVELOPMENT PROGRAM



Member Nomination for Grower Training & Development Program in Grain Marketing 2018/19

Member Contact Information:

Member Name	
Contact Person	
Mobile	
E-mail	
Address	

Criteria for nomination:

1. Members should notify the growers of their nomination.
2. Members should nominate a grower client who would benefit from and willingly participate in the program. by completing an evaluation and further marketing activities.
3. Growers who are innovative in their approach to farming and trading their product.
4. Growers who are wholly reliant on their farming enterprise as their main source of income.

Grower Contact Information:

Grower Name	
Mobile	
E-mail	
Address	

Further information required on page 2

Profile of nominated grower (how they meet the criteria, grower background e.g. how many hectares, crops, storage & how the nominator thinks access to training would be an advantage to grower's farming operation):
Please attach CV if possible.

Nominated GTA Training Course (must be maximum of 2 days training):

Grain Standards (2 days)

Dispute Resolution Service & Arbitration (1)

Trade Rules and Contracts (1 day)

Grain Merchandising (2 day)

Grain Accounting (1 day)

Understanding Grain Markets (1 day)

Reasons for the choice of course:

Declaration:

Members and grower applicants acknowledge that GTA decisions in assessing applicants and eligibility for participation in the program will be final.

Member's Signature _____ **Date** _____

**Nominations due to GTA by:
22 June 2018**

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