

GRAINMatters



EDITION 47, June 2020

UPCOMING EVENTS

- | | |
|---------|---------------------------|
| 16 JULY | ADVISORY & COMPLIANCE DAY |
| 29 JULY | AGIC ASIA 2020 LIVE |
| 30 JULY | AGIC AUSTRALIA 2020 LIVE |

COVID-19

GTA have established a COVID-19 page on our website, as information source for Members.

In response to member demand, GTA has set up COVID-19 Safety Guidelines.

[Access COVID-19 page here](#)

In this Issue:

- ◆ [Indonesian Australian – Comprehensive Economic Partnership Agreement \(IA-CEPA\) – Feed Grain Quota](#)
- ◆ [Barley Market Development](#)
- ◆ [2020 Queens Birthday Honours](#)
- ◆ [International Grain Trade Coalition](#)
- ◆ [Review of the Export Control \(Plants and Plant Products\) Rules 2020](#)
- ◆ [Training opportunities during COVID-19](#)
- ◆ [NWPGP Update](#)
- ◆ [Advisory & Compliance – What keeps you awake at night](#)
- ◆ [Welcome new members](#)
- ◆ [What is a TGD](#)
- ◆ [Upcoming Conferences & Training](#)

INDONESIAN AUSTRALIAN-COMPREHENSIVE ECONOMIC PARTNERSHIP AGREEMENT(IA-CEPA) - FEED GRAIN QUOTA

- The Indonesian – Australian bilateral relationship takes an important step with the opening on the 22nd of June of the Application Period for Australian exporters to apply for allocation of portions of volume quotas to enable export of feed grain to Indonesia.
- This is an important step and confirms the ties between the close neighbours and friends. IA-CEPA will reduce non-tariff barriers to trade, simplify paperwork and will allow 99% of Australia's goods to enter Indonesia duty free or with significantly improved preferential arrangements.
- It includes the introduction of volume quotas on the export of Australian Feed grain to Indonesia. The initial quota in year one is for 500kt of Feed grains growing by 5% each year. Given the IA-CEPA is commencing part-way through the first quota year, the 2020 quota volume is a revised pro rata volume of 244.535 tonnes.
- GTA has facilitated and supported a Working Group of its Members to work with Department of Agriculture Water and Environment (DAWE) on the details and arrangements required to ensure the process and exports flow smoothly to optimise the use and capture the benefits of the tariff free quota.
- Additional information and the details on how to apply for access to the quota volume are provided to GTA Members through [Member Update \(No. 13 of 20\)](#)
- GTA is developing a Fact Sheet on Feed Grain Quota to assist both importers and exporters with the mechanics of how the process will work.
- GTA wish to acknowledge and thank the government and industry participants that worked constructively to facilitate and agree on an option that provides opportunities for all and it is hoped will allow the market to function efficiently.



BARLEY MARKET DEVELOPMENT

- The announcement by the People's Republic of China to place punitive tariffs on Australian barley exports to China has been the focus of industry attention since early May 2020. These tariffs will in effect halt exports by artificially increasing the price of Australian barley imported into China.
- As China has been Australia's largest barley export market the duties will cost the Australian barley industry around \$A500m, and have a significant impact on participants in the Australian barley industry, including growers and grain exporters.
- Since the announcement Australian exporters and member organisations including GTA have been undertaking an intensive review of the global barley trade to establish options and opportunities to grow and develop other opportunities for Australian barley.
- There is no “silver bullet” solution, the barley market, and especially for malting barley does not have many major volume importers. China has represented 80% of the export market for Australian malting barley.
- Whilst early days reviews have commenced with the direction being to immediately commence activity on short term volume opportunities in certain markets such as the Middle East and to work collaboratively across industry and with government on medium and longer term market diversification strategies and opportunities. This work will take a grains industry perspective and examine opportunities for growers in other commodities, in addition to barley.
- GTA and the IWG has engaged market development discussions with Government in conjunction with AEGIC. From a Government perspective, DAWE are leading this discussion and work.

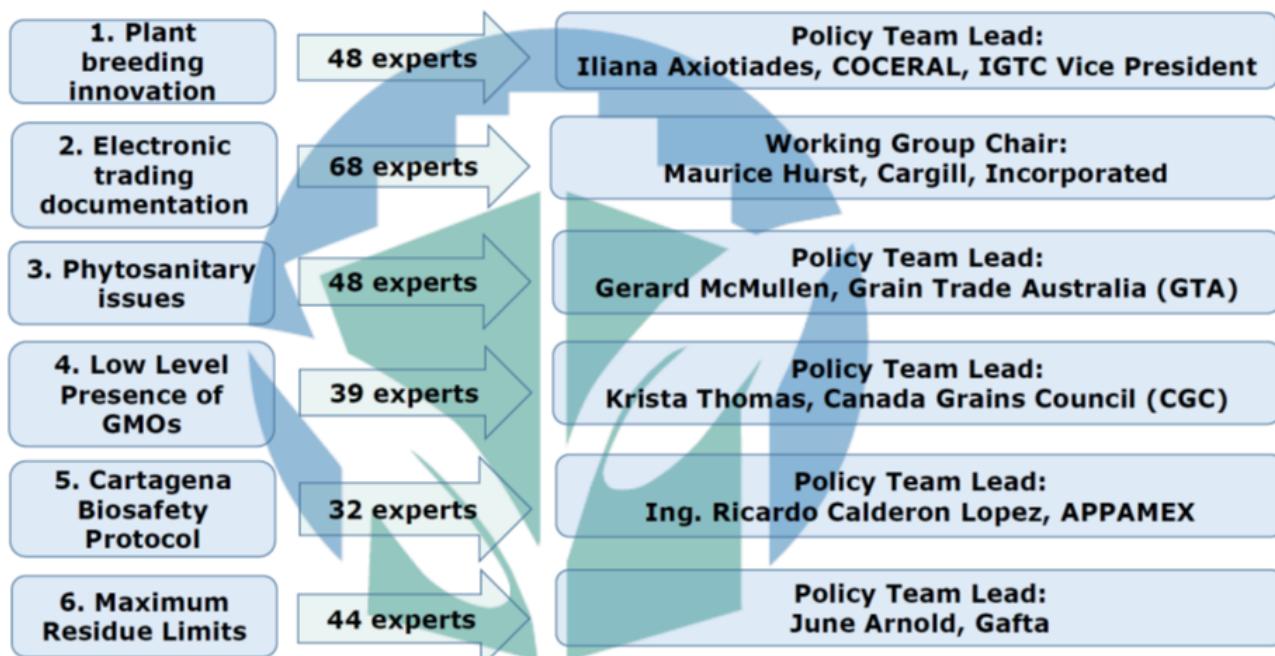
2020 QUEEN'S BIRTHDAY HONOURS

- GTA on behalf of our members congratulate Andrew Weidemann the Chair of Grain Producers Australia on being appointed as a Member of the General Division (AM) of the Order of Australia in the 2020 Queens Birthday Honours.
- This is well earned recognition of Andrew's long-standing service to the grain industry and his local community including significant contributions serving Grain Producers Australia, the Victorian Farmers Federation, and the Birchip Cropping Group.



- The International Grain Trade Coalition's (IGTC) overarching objective is to achieve a market and regulatory environment supportive of global trade that avoids disruptions in the international trade of grain, oilseeds, pulses and derived products. GTA as an active Member of the IGTC is currently serving in the elected role of IGTC Secretary. Like all member driven groups, we believe it is important to be actively involved to support IGTC objectives and its role as a forum for the global grain trade.
- GTA has been participating in an IGTC facilitated C-19 Round Table involving all Stakeholders and member associations. Key items under discussion include:
 - Operations and Logistics
 - Government policy
 - Outreach and Communications
- IGTC was instrumental in generating global support for “flexible approach” encouraged by the IPPC on Phytosanitary certificates to avoid global trade disruptions. GTA has supported this approach and made direct representations to Government at a ministerial level and to DAWE in support and encouraging flexibility in phytos, such as use of scanned copies and establish process control measures to minimise trade disruptions during the C-19 pandemic. The global approach was extremely successful, and congratulate all parties on their flexibility and “outcomes” focused approach.
- IGTC Strategy Session
 - GTA recently participated in the IGTC on-line strategy session. The IGTC operates a number of strategy teams where industry experts from the global trade participate to share and discuss topics and issues to assist in the facilitation of trade. The strategy teams include:

IGTC Policy Teams and Working Groups, June 2020



REVIEW OF THE EXPORT CONTROL (PLANTS & PLANTS PRODUCTS) RULES

- DAWE is improving Australia's agricultural export legislation through a review and a re-write of regulatory rules, following the adoption of the Export Control Act 2020 in March 2020. "The Rules" are the regulatory operational instruments that apply to operations in the supply chain for the preparation of agricultural products (including grain) for export.
- The improvements aim to make the legislation more relevant, responsive and efficient for exporters, farmers and others in the industry.
- The revised Rules aim to provide strong regulation while removing duplication and ensuring consistency across commodities where possible. It will also ensure that exported goods meet importing country requirements.
- GTA through its Technical Committees is fully engaged with DAWE to ensure the changes achieve the stated objective of the review. This includes a substantial and detailed Submission to DAWE with comments and positions to ensure that the process of simplifying the legislation does not inadvertently create practical issues for supply chain participants. [GTA's submission can be found here.](#)

TRAINING OPPORTUNITIES DURING COVID-19



The graphic features the Grain Trade Australia logo on the left, consisting of a stylized circular icon and the text 'GRAIN TRADE AUSTRALIA'. To the right, the text 'TRAINING & DEVELOPMENT PROGRAM' is displayed above the word 'WEBINARS' in large, bold letters. To the right of the text is a photograph of a white laptop keyboard, a pair of white earphones, a silver pen, and a white cup of coffee on a light-colored surface.

- GTA Members are reminded that GTA training courses are operating during this period as on-line training. This provides an opportunity for GTA Members and staff to attend on-line training that may have found difficult to attend in the past.
 -
- On-Line training provides more flexibility and saves on participants time ,budget including travel costs. As a result, GTA is seeing strong numbers attending training and have noticed a strong increase of participants based in regional locations.
- GTA Members are encouraged to consider the advantages of on-line training as an option for staff that normally would not have the opportunity to travel to attend traditional face to face training. This includes the opportunity for staff to attend AGIC Live (Virtual Conference) and the upcoming Advisory Compliance Day.



- The National Working Party on Grain Protection (NWPGP) is the grain industry body responsible for providing management and leadership to industry in the areas of post-harvest grain storage and hygiene, chemical use, outturn tolerances, international and domestic market requirements and chemical regulations. It co-ordinates and provides the Australian government with industry views on chemicals in use on grain and associated products, as they relate to market access domestically and for exported commodities.
- GTA is a proud supporter of the NWPGP and its work and provides a range of administrative support functions to the NWPGP.
- NWPGP is currently focussed several important issues that GTA Members should be aware of including:
 - The Review of Anticoagulant Rodenticides. The NWPGP/GTA joint submission is here ([link](#))
 - The Australian Pesticides and Veterinary Medicines Authority (APVMA) review of the use of anticoagulant rodenticides "on the basis of concerns for worker exposure, public health and environmental safety".
 - NWPGP and GTA has consulted directly with industry in this work. GTA is working with NWPGP to provide a submission on behalf of industry. A link to the GTA Notification to industry is here:

DAWE Australian Chemical Regulations Review

- DAWE are undertaking a "first principles" review of the Agvet chemical regulations in Australia. Several aspects of this review are relevant to the grain industry, including the assessment of chemical registration applications to take into account:
 - market access;
 - chemical access for industry; and
 - further interaction with the community/industry on chemical use and resulting residues arising on food.
- GTA in conjunction with the NWPGP have held direct discussions with the review panel outlining our key concerns on the current Australian regulations and will provide a formal submission following consultation with members through the GTA committee process.
- A link to the review is [here](#):

Thailand Chemical Ban

- From June 1st, 2020 Thailand's ban on the domestic use of chlorpyrifos, chlorpyrifos-methyl and paraquat in Thailand has commenced. The banning of the use of those chemicals will also impact on the MRLs to apply on imported commodities such as grain in the near future.
- While further clarification on the implementation of these MRL changes is being sought, the most recent advice to industry on the impacts is [here](#).



NWPGP UPDATE (CONTINUED)

Proposed Indian Chemical Ban

- India has recently announced their intention to ban up to 27 chemicals, several of which are registered for use on various commodities in Australia. GTA assisted the NWPGP to develop a response on the impacts of this proposed ban, given it is thought current MRLs for these chemicals are likely to be reduced to the default level of 0.01mg/kg in the near future.

Reminder on Compliance with Haloxyfop Label Directions and Market MRLs

- GTA Members are reminded that canola export markets have strict limits for haloxyfop residues. Haloxyfop is a herbicide used for weed control in Australian canola crops.
- Growers and the Canola industry need to be aware of the risk associated with Haloxyfop. Canola should not be exported or delivered to the domestic market unless the residue status is known and complies with market requirements.
- The latest industry advice can be found [here](#).

Under Review – EU Farm to Fork Strategy

- The European Commission have announced the publication of both the Farm to Fork (F2F) Strategy and the EU Biodiversity Strategy for 2030, which contain roadmaps for enhancing food and agricultural sustainability by 2030 under the EU Green Deal.
- These Strategies mark the beginning of a process that aims to fundamentally change the way EU agriculture operates and food is produced for, and provided to, EU consumers.
- Australia and other exporting countries need to be aware of one of the main initiatives of the Strategies - **a 50 percent reduction of pesticide use and risk by 2030**. This potential to impact the use of chemicals in countries exporting to the EU, including MRLs that apply in the EU.

GTA is pleased to support the NWPGP and would like to point Members to the updated [NWPGP website](#).



ADVISORY & COMPLIANCE DAY—WHAT KEEPS YOU AWAKE AT NIGHT?

- **Calling for all GTA Members** for the opportunity to get some advice and participate in discussion on the risks and pitfalls that worry you the most. Speak up and provide any issue that you would like to see covered during the GTA Advisory & Compliance Day 2020 that will be held on-line in July 2020.
- The GTA Advisory Compliance Day is a forum for GTA Members and provides a great opportunity to become informed and to understand the risk and exposure with any of your concerns.
- Why not nominate a topic and where possible GTA will source a ‘learned’ presenter to provide information, advice and guidance in that field? Topics may include:
 - Catastrophic events such as COVID – 19;
 - Insolvencies;
 - Compliance with legislation, taxation, insurance, staff payments
 - Reputational risk
 - Sustainability

If you have a topic suggestion, please email it to admin@graintrade.org.au



WELCOME NEW MEMBERS

We would like to extend a very warm welcome to the following new member who has recently joined Grain Trade Australia:

- iGrain—Broker (Medium) category
- Tamma Grains—Ordinary Level C category
- Fox Commodities—Broker (Medium) category
- RP Grain—Ordinary Level C category

We are pleased that they have chosen to become part of GTA and contribute to GTA’s mission to “facilitate trade”. We are always on the look out for new members, please contact

admin@graintrade.org.au for any new membership ideas.



WHAT IS A TGD

- Technical Guideline Documents (TGD) are guides for industry processes and practices.
- The objective of TGDs is to provide a guide to industry participants on how to implement various activities in the Australian Grain Industry Code of Practice (Code). They provide more detailed information on elements of the Code and provide industry a source of important reference documents.
- Each TGD provides summary level information that will support industry participants in the establishment of effective grain industry business procedures and in conjunction with the Code will support and enhance overall industry effectiveness and provide confidence to customers of the Australian grain industry.
- Located on the GTA website [[Insert Link http://www.graintrade.org.au/%5Bmenupath-raw%5D/technical-guidelines-documents](http://www.graintrade.org.au/%5Bmenupath-raw%5D/technical-guidelines-documents)] the TGDs are sorted into relevant categories for ease of reference.
- Industry participants and employers can demonstrate their knowledge and understanding of TGDs and their contents through the GTA Code Assessment Program. Participants can target the areas of the supply chain most relevant to them, by focussing on specific modules (eg grain assessment and classification). The Code Assessment Program is a practical way for employers and GTA members to verify and demonstrate their employees and their companies are fully aware of the requirements and obligations of the Grain Industry Code of Practice (Code).



TECHNICAL GUIDELINE DOCUMENTS

ACCESS TGDs HERE

Technical Guideline Documents —List of available TGDs

| Group | | Group Components |
|----------|---|--|
| 1 | Code of Practice | Australian Grain Industry Code of Practice |
| 2 | Transport Code of Practice | Transport Code of Practice |
| 3 | Grain Assessment & Classification | TGD 2. Test Weight Assessment TGD 3. Sprouted Grain Assessment TGD 5. Static Grain Sampling - Road Truck TGD 6. Grain Certification TGD 8. Disputing Classification TGD 12. Managing Severely Damaged Grain TGD 15. Managing Chemical Violations TGD 16. Certification of Grain Assessment Equipment TGD 20. National Residue Survey Participation |
| 4 | Operational Procedures | TGD 7. Wheat Blending TGD 9. Grain Drying TGD 10. Truck Cleaning TGD 17. Container Packer Operations Manual TGD 18. Truck Cleaning Procedures - Treated Fertiliser TGD 13. Grain Levies TGD 14. Commodity Vendor Declaration (CVD) |
| 5 | Industry Standards and Issue Management | TGD 1. Complaints Handling Guideline TGD 4. Operating Standards for Pool Providers TGD 19. Broker / Agent Operating Standards |
| 6 | On Farm Procedures | TGD 11. Growing Australian Grain (Safely managing risks on-farm) |



UPCOMING EVENTS & TRAINING WORKSHOPS

16 July 2020

Mark your diaries for this yearly event hosted by GTA, this year via Zoom Webinar.

Registrations are now open

[REGISTER HERE](#)



29 July 2020

"Quality, information and confidence – the ingredients of value"



[REGISTER HERE](#)

2020 Australian Grain Industry Conference Asia showcases the Australian grain value chain to marketers, processors, consumers and regulators across Asia.

This year we are using a virtual conferencing platform, making it more accessible to a wider audience in Australia and across Asia.

AGIC Asia Live is a great opportunity to virtually network with old and new friends and industry colleagues to learn about the value proposition and safety of Australian grain.

Registrations are now open. For sponsorship opportunities, please contact Julia O'Keeffe on
administration@ausgrainsconf.com

30 July 2020



[REGISTER HERE](#)

While the times we're living in may be uncertain, one thing's for sure: the Australian Grains Industry Conference (AGIC) is back in 2020 to once again bring you the premier event on the grains calendar.

This year's conference will take place on Thursday 30 July and will focus, fittingly, on resilience and reinvention.

This year's conference will take place entirely online, on a cutting edge virtual conferencing platform.

Register for AGIC 2020 Live to get a 50% discount on your AGIC Asia ticket (discount code provided to you after registration for AGIC 2020 Live is completed)

Registrations are now open. For sponsorship or exhibitor opportunities, please contact Neredith Comrie on
events@ausgrainsconf.com

