

16 January 2018

Wheat Port Code Review Taskforce  
Department of Agriculture and Water Resources  
GPO Box 858  
Canberra ACT 2601

### **RE: Port Code Review**

Grain Trade Australia (GTA) appreciates the opportunity to provide this submission to the review of the Port Terminal Access (Bulk Wheat) Code of Conduct (the Wheat Port Code).

#### **About GTA**

Grain Trade Australia (GTA) is a national association and is the focal point for the commercial grains industry within Australia. The role of GTA is to provide a framework across Industry to facilitate and promote the trade of grain. GTA facilitates trade and works to provide an efficient, equitable and open trading environment by providing leadership, advocacy and commercial support services to the Australian grain value chain. GTA Members are responsible for over 95% of all grain storage and freight movements made each year in Australia. Over 95% of the grain contracts executed in Australia each year refer to GTA Grain Trading Standards and/or Trade Rules.

GTA has established the Australian Grains Industry Code of Practice. All GTA Members are required to adhere to the Code of Practice. GTA is currently undertaking a review of the Code of Practice to ensure that it is aligned to current and future requirements. A key focus of the review is to strengthen compliance requirements and the complaints handling procedures.

GTA Members are drawn from all sectors of the grain value chain from production to domestic end users and exporters. GTA has over 270 organisations as Members. Their businesses range from regional family businesses to large national and international trading/storage and handling companies who are involved in grain trading activities, grain storage, processing grain for human consumption and stock feed milling. The GTA Board includes Directors elected from these various membership categories. A list of GTA Members is attached.

#### **Reducing the regulatory burden underpins the grains industry framework**

The Australian grains industry has undergone considerable change since deregulation of bulk wheat exports. The industry today is a market-oriented, internationally-competitive sector with an international reputation for safe, quality grain and reliable supply. The industry has progressively developed an industry driven and managed framework to facilitate trade. In 2015/16, the grains industry was Australia's largest agricultural industry exporting a record 38.14 million metric tonnes of grains, pulses and oilseeds.

Across the value chain, the grains industry has developed processes and systems to self-regulate activities and support trade. GTA has established a range of codes and guidelines to provide transparency and certainty for industry participants, while the grower organisations have produced the Guide "Growing Australian Grain" to cover on-farm activities.

Thus, GTA believes that the longer term direction for the industry should aim to move towards lighter regulation and, where possible, to industry managed frameworks that would encourage flexibility and innovation - increasing efficiency, competition and productivity across the sector.

The Wheat Port Code (the Code) was an important step in moving the industry to a lower regulatory burden environment enabling the industry to move away from the Access Undertakings that were

introduced at the time of bulk wheat export deregulation. At this time, there were concerns expressed by access seekers in regard to the potential to access port capacity in a fair and transparent manner.

The Code has enabled the move away from auction systems to more efficient capacity allocation systems. The industry incurred significant cost during the operation of the auction systems, with many small exporters not being able to, or choosing not to, access capacity due to high levels of execution risk and large working capital requirements.

The allocation systems operating today are more efficient and cost effective. The ability of port terminal operators to be able to add capacity and/or move capacity in a practical sense in response to supply chain conditions should assist to deliver improved outcomes for access seekers and Australian growers.

The Code has delivered benefits in terms of providing a lighter touch and more flexible regulatory tool, whilst ensuring fairer access to port capacity, requiring port terminal operators to act in good faith and increasing transparency for the industry.

The ACCC 2017 monitoring report identifies that access seekers and growers still have concerns in relation to fairness and transparency in relation to port capacity access. While there has been considerable investment in new port facilities and new port loading models, the report highlights that some ongoing oversight is required.

While recognising that this capacity has come at a cost, it has provided competitive constraint and led to improved ability for exporters to access port capacity. The ACCC report acknowledges that increased flexibility has increased capacity, which on balance is likely to increase efficiency, competition and returns to Australian growers.

GTA believes that it is important that the Code has the ability to provide increased flexibility to manage needs of access seekers and port terminal users in a commercial and flexible manner, where this is appropriate and practical.

GTA's view is that the current scope of the Code is appropriate. Agreed industry principles at the time of the Code's introduction were that incentives to invest in infrastructure should not be distorted or removed by regulation; and that regulation should not discourage Australian growers and companies from investing in their export pathways.

In addition to port investment, there has been substantial investment in up-country pathways focused on reducing total supply chain costs. This is delivering increased competition and flow on benefits for supply chain participants and Australian growers. Any extension of scope may potentially place further investment and innovation at risk.

While GTA believes, as a principle, that reducing the regulatory burden will reduce costs in the supply chain and, therefore, improve grower and supply chain competitiveness, it is acknowledged that the evidence suggests the need for continued oversight remains. However, it is also evident that the industry is adjusting and progressing in the right direction. It is important that the system continues to provide short term capacity to allow exporters to manage risk and foster innovation and competition for small and medium exporters to grow.

### **Future direction for the Wheat Port Code**

GTA believes that aligning oversight of port terminal service providers with the industry's self-regulatory approach will, over time, deliver optimal outcomes and that the industry will be best served by all parties being subject to a clear level of oversight. This will promote competition, flexibility and supply chain efficiencies.

Any industry code would require obligations on both port terminal service providers and exporters. GTA sees that provisions that exempt ports are obliged to comply with, would be a good model for an industry code, however, recognises that an industry code would require consultation with stakeholders to ensure provisions meet the needs of all parties.

An industry code could enable greater flexibility to respond to access seeker needs and manage capacity to optimise outcomes, in particular instances where there are supply chain disruptions.

GTA also recognises that a complaints handling and dispute resolution process is critical. The grains industry has an established track record in this through its existing codes and contracts/trade rules/arbitration process. It is noted GTA's dispute resolution and arbitration process is underpinned by, and complies with, the NSW Commercial Arbitration Act.

GTA recognises that the Code has removed many of the inefficiencies that were present under the Access Undertakings. The maturity of the industry combined with structural changes, such as the increased capacity, supports a move in the future to a more industry managed approach. This could see the Code move to an Industry Code. Thus, GTA would encourage consideration of this as an option in future reviews of the Code.

Thank you for your consideration of this submission. GTA has not commented on specific operational issues associated with the Code that could be addressed to improve the implementation of the Code and impact on industry performance, however, notes that some of its members may do so in individual submissions.

Regards

A handwritten signature in blue ink, appearing to read "Pat O'Shannassy".

Pat O'Shannassy  
CEO



## Membership List as at 10 January 2018

Organisation	Contact	Website /Phone
<b>Ordinary Member (Trading)</b>		
<b>Level A1 (over 7 Million Tonnes)</b>		
Co-operative Bulk Handling Limited	Mr Jason Craig	cbh.com.au
Glencore Agriculture Pty Ltd	Mr Philip Hughes	glencoreagriculture.com.au
		<b>2</b>
<b>Level A2 (5 - 7 Million Tonnes)</b>		
Graincorp Operations Ltd	Mr Klaus Pamminger	graincorp.com.au
		<b>1</b>
<b>Level A3 (3 - 5 Million Tonnes)</b>		
ADM Trading Australia Pty Ltd	Mr Darryl Borlase	adm.com
Cargill Australia Limited	Ms Penne Kehl	cargill.com.au
		<b>2</b>
<b>Level A4 (1.5 - 3 Million Tonnes)</b>		
Bunge Agribusiness Australia Pty Ltd	Mr Chris Aucote	bunge.com/Agribusiness
Cofco International	Mr Bruce Li	cofcoagri.com.au
Emerald Grain Pty Limited	Mr David Johnson	emeraldgrain.com
Nidera Australia Pty Ltd	Mr David Lengren	nidera.com
Plum Grove Pty Ltd	Mr Tony Smith	plumgrove.com.au
		<b>5</b>
<b>Level B1 (1.0 - 1.5 Million Tonnes)</b>		
Arrow Commodities Pty Ltd	Mr Dominic Vanzella	arrowcom.com.au
Louis Dreyfus Company Australia Pty Ltd	Mr Robert Green	louisdreyfus.com.au
		<b>2</b>
<b>Level B2 (500,000 - 1 Million Tonnes)</b>		
Agrex Australia Pty Ltd	Mr Hiro Oda	agrexaustralia.com.au
Australian Grain Export Pty Ltd	Mr John Thiele	08 8832 2800
CHS Broadbent Pty Ltd	Mr Justin Fay	broadbentgrain.com.au
Centre State Exports Pty Ltd	Mr Jeff Voigt	centrestateexports.com.au
George Weston Foods Limited	Mr Mark O'Brien	gwf.com.au
Ridley Agriproducts Pty Ltd	Mr Michael Reeves	agriproducts.com.au
Riordan Grain Services	Mr Bradley Hogan	riordangrains.com.au
Riverina (Australia) Pty Ltd	Mr Jon Mulally	riverina.com.au
		<b>8</b>
<b>Level B3 (250,000 - 500,000 Tonnes)</b>		
Agfarm Pty Ltd	Mr Ron McCalman	agfarm.com.au
Agracom Pty Ltd	Mr Joe Hallman	agracom.com.au
AGRIGRAIN	Mr Jeremy Brown	agrigrain.com
Agrisk Management Pty Ltd	Mr Brett Stevenson	02 9499 4199
Allied Pinnacle Pty Ltd	Mr Josh Lawrence	alliedmills.com.au
Elders Grain	Mr Lachlan Allen	elders.com.au
Lempriere Grain Pty Ltd	Mr Jonathan Holdsworth	lemprieregrain.com.au
Quadra Commodities Pty Ltd	Mr Robin Cassar	quadra.com
Robinson Grain Trading Co Pty Ltd	Mr Gary Robinson	robinsongrain.com.au
Special One Grain Accumulator	Ms Jaimee Carrigan	specialonegrain.com.au
United World Enterprises Pty Ltd	Mr Jimmy Liu	uwetypical.com
Wilmar Gavilon Pty Ltd	Mr Matt Albion	07 3713 8700
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## Ordinary Member (Trading) (contd)

### Level C (under 250,000 Tonnes)

A & B Grains Pty Ltd	Mr Chris Wolski	abgrains.com.au
A T Waterfield & Son Pty Ltd	Mr Brad Waterfield	03 5382 3725
A W Vater and Co	Mr Kim Vater	vater.com.au
Access Grain Pty Ltd	Mr Wade Humphreys	accessgrain.com.au
Adams Australia Pty Ltd	Mr Ian Mack	adamsaustralia.com.au
Agmark Commodities	Mr Richard Alcorn	agmark.com.au
Agri Om Australia Pty Ltd	Mr Kishore Bulchandani	agriom.com.au
Agri-Oz Exports Pty Ltd	Mr Francois Darcas	03 9830 7021
Agriex Australia Pty Ltd	Mr Joseph Khnessier	02 9232 0690
Agrifoods Australia	Mr Rob Anderson	agrifoodsaustralia.com.au
Agromin Australia Pty Limited	Mr Rajni Patel	agromin.com.au
AGT Foods Australia	Mr Peter Wilson	agtfoods.com/australia
AMPS Agribusiness Group	Mr Simon McDougall	ampsagribusiness.com.au
Associated Grain	Mr Todd Jorgensen	07 4662 1999
Auscott Ltd	Mr Peter Webb	auscott.com.au
AusiCan Commodities	Mr Palwinder Singh	ausican.com
Australian Choice Exports Pty Ltd	Mr James Hunt	australianchoiceexports.com.au
Australian Grain Growers Co-operative Limited	Mr Bruce McDonald	aggcoop.com.au
Australian Grain Storage	Mr Matt Bailey	sunrice.com.au
Australian Growers Direct Pty Ltd	Mr Tom Lucas	ausgrowersdirect.com.au
Australian Mungbean Company Pty Ltd	Mr Damien White	australianmungbean.com.au
Australian Storage Alliance Pty Ltd	Mr Jon Bucknall	0447 652 716
AvantAgri Australia Pty Ltd	Mr Peter Woods	avantagri.com.au
Baker Grain	Mr Richard Baker	bakergrain.com.au
Berriwillock Grain Storage Co-Operative Ltd	Mr Tony Bellinger	moulameingrain.com
BFB Pty Ltd	Mr Terry Brabin	bfb.com.au
Blairs Produce Company	Mr Sean Blair	02 6025 4600
Boolah Grains Pty Ltd	Mr Stuart Tighe	02 6754 0343
Boort Grain Co-Operative	Mr Jon Bucknall	02 9875 3919
Broun and Co Grain Pty Ltd	Mr Wal Broun	brounandco.com.au
C & S Trading Pty Ltd	Mr Craig Scholz	scholzbh.com.au
C K Tremlett Pty Ltd	Mr Andrew Tremlett	08 8524 9050
Carpendale Commodities	Mr Andrew Kluck	0448 761 246
Cameron Pastoral Company Pty Ltd	Mr Ken Cameron	07 4671 4144
Castlegate James Australasia Pty Ltd	Mr Ross Giovanetti	castlegatejames.com.au
Cleveland Agriculture	Mr Chris Hurwood	02 6756 5004
Coorow Seeds	Mr Brian Pover	coorowseeds.com.au
COPRICE	Ms Kirsty Cutter	coprice.com.au
Cremer Australia Pty Ltd	Mr Scott Haughton	cremer.com.au
DA Hall and Co	Mr Bruce Holden	07 4695 5777
Dalby Bio-Refining Limited		dbrl.com.au
Dalgrains (Qld) Pty Ltd	Mr Tobin Cherry	dalgrains.com
Darwalla Milling Co Pty Ltd	Mr Gary Heidenreich	07 3822 0527
Deacon Seeds Company	Mr Terry Deacon	07 4662 3217
Deckert Group Pty Ltd	Mr Chris Deckert	deckerts.com.au
Defiance Maize Products Pty Ltd	Mr Rodney Walker	corson.co.nz
Demeter Cormack Pty Ltd	Mr David Oates	08 6389 0098
Direct Commodities Pty Ltd	Mr Hamish Robertson	directcommodities.com.au
Donnellons Bulk Haulage Pty Ltd	Mr Bill Donnellon	0428 136 483
ED & F Man Grains Australia	Mr Oliver White	edfinan.com
East Coast Stockfeed Pty Ltd	Mr Stuart Dolden	ecsf.com.au
Export Trading Group Australia Pty Ltd	Mr Shayne Clark	etgworld.com
Feed Central Pty Ltd	Mr Tim Ford	feedcentral.com.au
Fellows Nominees	Mr Paul Fellows	fellowsbulk.com.au
FertInvest Pty Ltd	Mr Preyesh Barar	fertinvest.com

**Level C (under 250,000 Tonnes) cont.**

Findlays Barellan	Mr Neil Findlay	02 6963 9246
Five Star Stock Feeds	Mr Tim Huggins	fssf.com.au
Fletcher International Exports Pty Ltd	Mr Kurt Wilkinson	fletchint.com.au
FREE Eyre Grain Pty Ltd	Mr Mark Rodda	free-eyre.com.au
Golden Harvest Grain Exports	Mr Chandru Hiremath	goldenharvest.net.au
Grain Direct Australia	Mr Chris Kochanski	graindirect.com.au
Grain Link (NSW) Pty Ltd	Mr Paul Pearsall	02 6962 9500
Grain Link WA Pty Ltd	Mr Andrew Goyder	grainlink.com.au
Grainforce Pty Ltd	Mr Derek Larnach	02 6331 4880
Grainpro Pty Limited	Ms Angela Bonfante	grainpro.com.au
GrainTrend Pty Ltd	Mr Sanjiv Dubey	graintrend.com
Greentree Farming	Mr David Brown	02 6751 1228
GV Grain & Fodder	Ms Joanne Harry	03 5828 3063
Hanlon Enterprises Grain	Mr Peter Gerhardy	02 6924 1781
Harberger's Farm Supplies (Trading) Pty Ltd	Mr Reece Harberger	harberger.com.au
Hassad Australia Operations Company Pty Ltd	Ms Terrie Morgan	02 9900 3700
Iloura Resources Pty Ltd	Mr Hans Hol	iloura-resources.com
Independent Grain Handlers Pty Ltd	Mr Brad Bryant	igh.net.au
Irwin Stockfeeds	Mr Bryan Irwin	irwinstockfeeds.com.au
Itochu Australia Ltd	Mr Justin Swan	www.itochu.com.au
J K International Pty Ltd	Mr Sandeep Mohan	jki.com.au
J W Koek & Company	Mr Brian Algate	07 3341 4548
James Stock Feed and Fertilizer Pty Ltd	Mr Adrian Moule	jamesstockfeed.com.au
Jerilderie Grain Storage & Handling	Mr David Barlow	03 5886 0344
KB Agri Services Pty Ltd	Mr Karl Bliss	07 4634 4320
K M & W M Kelly & Sons	Mr Matt Kelly	kellygrains.com.au
Kangaroo Island Pure Grain Pty Ltd	Ms Emma Tonkin	kipuregrain.com
Kennett Rural Services Pty Ltd	Mr Andrew Kennett	kennetrural.com.au
Lachlan Commodities Pty Ltd	Mr Tony Cogswell	02 6851 2077
Laharum Bulk Handling Co	Mr Donald Carter	03 5381 2666
Lake Grain Pty Ltd	Mr Derek Davis	lakegrain.com.au
Lane Grain Pty Ltd	Mr Garry Lane	02 6887 3309
Laragon Almond Processors Pty Ltd	Mr Mark Webber	laragon.com.au
Laucke Flour Mills P/L	Mr Roger Laubsch	laucke.com.au
Lawson Grains Pty Ltd	Mr Angus Blair	lawsongrains.com
LDC Enterprises Australia Pty Ltd	Mr Richard Porter	07 3253 5999
LINX Cargo Care	Mr David Simpson	linxcc.com.au
LPC Trading Pty Ltd	Mr Simon Langfield	02 6383 7222
Malteurop Australia Pty Ltd	Mr Jack King	03 5277 1950
Matthews Transport and Grain Traders	Mr Neville Matthews	08 9831 1021
Max Grains Pty Ltd	Mr Jack Fahy	maxgrains.com.au
MC Croker Pty Limited	Mr Greg Carroll	crokergrain.com.au
McNaughts Grain & Fertilizer Pty Ltd	Mr Daniel McNaught	mчнаughts.com
Melaluka Trading Pty Ltd	Mr Simon Pritchard	melalukatrading.com.au
Mellco Pty Ltd	Mr Steve Mellington	0419 867 971
Moulamein Grain Co-Operative Ltd	Mr Tony Bellinger	moulameingrain.com
Moxey Farms Pty Limited	Ms Jill Smith	02 6344 8462
MSM Milling Pty Ltd	Mr Peter MacSmith	02 6364 5999
Murrumbidgee Grains Pty Ltd	Mr Peter Hassall	02 6937 9100
Namoi Cotton Ltd	Mr Shane McGregor	namoicotton.com.au
Nandaly Grain Co-Operative Ltd	Mr Tony Bellinger	03 5078 1217
Network Grains Pty Ltd	Mr Craig Dennis	07 4637 8500
Newcastle Agri Terminal Pty Ltd	Mr Jock Carter	02 4962 4006
Northern Riverina Grains Pty Ltd	Mr Jon Bucknall	02 9875 3919
OOMA Enterprises NSW Pty Limited	Mr Malcolm Berry	oomaenterprises.com.au
Origin Grain Pty Ltd	Mr Peter Brick	03 5720 8500

**Level C (under 250,000 Tonnes) cont.**

PB Seeds Pty Ltd	Mr Peter Blair	pbseeds.com.au
PeaCo	Mr Shane Wall	03 5497 1766
Pearson's Grain Pty Ltd	Mr Darren Pearson	pearsonsgroup.com.au
Peters Commodities Pty Ltd	Mr Michael Oxley	petcom.com.au
Phoenix Global Australia Pty Ltd	Mr Jogesh Virk	phoenixcommodities.com.au
Premium Grain Handlers P/L	Mr John Orr	pgh.com.au
Preston Grain	Mr Andrew Kell	02 6977 1733
Pulse Association of the South East (PASE) Inc	Ms Leanne Burr	08 9071 3655
Quattro Ports	Mr Dene Ladmore	quattroports.com.au
Quirindi Grain & Produce	Mr John Webster	02 6746 1911
Reid Stockfeeds Pty Ltd	Mr Ian Reid	reidstockfeeds.com.au
Rhodium Resources Australia Pty Ltd	Mr Mark Fitzgerald	rhodiumresources.com
Rivalea (Australia) Pty Ltd - Animal Nutrition	Mr Andrew Philpotts	rivalea.com.au
Riverina Oils & BioEnergy Pty Ltd	Mr Lachlan Herbert	riverinaoils.com
Roty Grain Store	Mr Brian Newman	02 6988 8221
Ruddenklau Grain Pty Ltd	Mr Tim Ruddenklau	08 8842 1314
Rural Logic (Aust) Pty Ltd	Mr Michael Wood	rurallogic.com.au
SANWA Pty Ltd	Mr Charles Emerson	sanwa.com.au
Seedhouse Tasmania	Mr Matthew Crane	seedhouse.com.au
Shannon Bros Bulk Haulage	Mr Clayton Shannon	03 5390 2264
Silo Bag Grain (NSW QLD) Pty Ltd	Ms Lesley Kilby	02 6847 1788
Societa Cofica Pty Ltd	Mr Dia Ram Sharma	societacofica.com.au
Southern Cotton Trading Pty Ltd	Mr Chris Veness	02 69 552 779
Southern Grain Storage Pty Ltd	Mr Campbell Brumby	03 5267 2351
Southern Stockfeeds (Operations) Pty Ltd	Mr David Jemmet	03 5437 8295
Spagrimon Australia Pty Limited	Mr Jiger Kotecha	spagrimon.com.au
Standard Commodities Australia Pty Ltd	Ms Elizabeth Bozinoska	stancom.com.au
Summer Hill Grains	Mr Barney Hughes	0428 694 363
SunPork Farms Feed Mills	Mr Mark Young	08 8532 4434
Tasmanian Agricultural Producers Pty Ltd	Mr David Skipper	tasagproducers.com.au
Thallon Grains Pty Ltd	Mr Andrew Earle	02 6756 5004
TSS Grain	Mr Trevor Macleod	tasstockfeed.com.au
Twynam Pastoral Company	Ms Lesley Heidtman	twynam.com
Ulusoy Asia Pacific	Mr Mark Madjarevic	ulusoyflour.com
Unigrain Pty Ltd	Mr Ervin Leong	unigrain.com.au
Unique Grain Management Pty Ltd	Mr Mark Thiele	uniquegrain.com.au
Universal Commodity Management	Mr Tim Dean	commoditymanagement.com.au
W B Hunter Pty Ltd	Mr Stewart Coombes	03 5821 5744
Ward McKenzie Pty Ltd	Mr Geoff Hammon	mckenziefoods.com.au
Watershed Commodities	Mr Jack Vivers	0427 715 543
WHG Oceania Pty Ltd	Gesheng Shen	02 8040 3030
Whyalla Beef Pty Ltd		whyallabeef.com.au
Wilken Grain	Mr Richard Wilken	wilkens.com.au
Wimpak Pty Ltd	Mr James French	wimpak.com.au
WW Agri Pty Ltd	Mr Steve Sloss	wwagri.com.au
XLD Grain Pty Ltd	Mr Lachie Stevens	xldgrain.com.au
Yenda Prods Grain Pty Ltd	Mr Luke Mancini	0437 512 322

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**Transport Operator**

Gehrke Grains and Transport Pty Ltd	Mr Julian Gehrke	07 5465 6695
Hamilton Contracting (NSW) Pty Ltd	Ms Jodie Hamilton	hamiltoncontracting.com.au
Wakefield Grain Export Services	Mr Bikash Ram	wakefields.com.au

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## Broker

### Large

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### Medium

Grain Brokers Australia	Mr Jeff Winspear	grainbrokers.com.au
Horizon Grain Brokers Pty Ltd	Mr Ash Munro	horizongb.com.au
INTL FCStone Pty Ltd	Mr Brett Cooper	intlfcstone.com
McDonald Pelz Australia	Mr Peter Geary	mcdonaldpelz.com
Perkins Commodity Brokers	Mr Craig Perkins	03 9645 6846
Southern Aurora Markets	Mr Pat Cogswell	samarkets.com.au
Teague Australia Pty Ltd	Mr Tim Teague	teague.com.au

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### Sole Operator

A C Grain	Mr Adam Clarke	0400 065 763
ACCB Australia	Mr Andy Cunliffe	0455 105 300
Allied Grain Pty Ltd	Mr Angus Wettenhall	alliedgrain.com.au
Cereal Milling Services Pty Ltd	Mr Michael Moss	02 4323 9339
Cogeser (Australia) Pty Ltd	Mr Robert Luetolf	cogeser.com.au
Farm Tender	Mr Matt Henke	farmtender.com.au
Link Brokering	Mr Dion Costigan	linkbrokering.com.au
Lotema Pty Ltd	Mr Todd Lees	lotema.com.au
Mallon Commodity Brokering	Mr Ian Mallon	mcbrokering.com
Quest Commodities Pty Ltd	Ms Jayne Barker	questcommodities.com.au
Wimmera Mallee Grain Services	Mr Rodney Edgerton	egrainservices.com.au
Woodside Commodities Pty Ltd	Mr Hamish Steele-Park	woodcomm.com.au

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## Corporate

### Large

ASX Limited	Mr Kristen Hopkins	asx.com.au/grainfutures
Australia And New Zealand Banking Group	Mr Ian Hanrahan	anz.com.au
Australian Grain Technologies Pty Ltd	Mr Tristan Coram	agtbreeding.com.au
Commonwealth Bank of Australia	Mr Tom Barraket	commbank.com.au

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### Medium

Agrifood Technology Pty Ltd	Ms Doreen Fernandez	03 9742 0589
AMSPEC	Mr Lee Shilvock	amspecgroup.com
Australian Superintendence Company	Mr Andrew Parry	07 3391 8640
Commodity Inspection Services (Australia) Pty Ltd	Mr Mathew Conoulty	commodityinspection.com.au
Foss Pacific Pty Ltd	Mr Simon Kirkman	foss.com.au
Holding Redlich	Mr Geoff Farnsworth	holdingredlich.com
Holman Fenwick Willan	Mr Stephen Thompson	hfw.com
Intertek	Mr Ben Jones	intertek.com
Merricks Capital Pty Limited	Mr Adam Davis	merrickscapital.com
SBA Law	Mr Jeremy Rosenthal	sbalaw.com
SGS Australia Pty Ltd	Mr Scot Paterson	au.sgs.com

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### Small

Advance Trading Australasia	Mr Andrew Woodhouse	advance-trading.com.au
Ag Scientia Pty Ltd	Mr Lloyd George	03 9598 1980
Basis Commodities Pty Ltd	Mr Chris Whitwell	basiscommodities.com.au
Clear Grain Exchange	Mr Nathan Cattle	cleargrain.com.au
CloudBreak Grain Marketing Pty Ltd	Mr Ed Scamps	08 8388 8084
Delta Agribusiness Pty Ltd	Mr Michael Parry	02 6772 0000



## Corporate (cont.)

### Small

EP Integrated Commodities Pty Ltd	Ms Tracey Lehmann	08 8627 2304
Farmanco Marketing Pty Ltd	Mr Donald McTaggart	farmanco.com.au
FarMarCo Australia Pty Ltd	Mr Robert Imray	07 4637 6400
Finesse Solutions Pty Limited	Mr Malcolm Finlayson	02 9872 9270
Flexi Grain	Mr Jarrod Tonkin	flexigrain.com.au
Goldstar Commodities	Mr Geoff Webb	goldstarcommodities.com.au
Grainx	Mr Chris Hood	grainx.com.au
HarvestCheck Pty Ltd	Mr Stephen Schumacher	0418 199535
Hay Plains Grain Storage Pty Ltd	Mr Ron Harris	0404 444 600
IKON Commodities Pty Ltd	Mr Simon Clancy	ikoncommodities.com.au
Lachstock Consulting	Mr Lachie Stevens	xldgrain.com.au
MarketAg Pty Ltd	Mr Mark Martin	02 6747 1590
McMullen Consulting Pty Ltd	Mr Gerard McMullen	03 8300 0108
Mercari Pty Ltd	Mr Scott Still	mercari.com.au
Mirfak P/L	Mr Mark Murphy	mirfak.com.au
Murray Goulburn Trading Pty Ltd	Mr Gerard Murphy	03 5862 2799
NZX Australia (ACF, PFA)	Ms Hannah Janson	nzx.com
OMIC Australia Pty Ltd	Mr Yasuhide Okumura	omicaustralia.com.au
Perten Instruments Australia Pty Ltd	Mr Raul Ovelar	02 9870 3400
Pinnacle Commodities Pty Ltd	Mr Rod Buckle	pinnaclecommodities.com.au
Planfarm Marketing Pty Ltd	Mr Jerome Critch	planfarm.com.au
Plansafe Logistics Pty Ltd	Mr Mark Sloan	plansafelogistics.com.au
Primal Foods Group	Mr Peter Longhurst	02 8011 4182
Rise Agribusiness Pty Ltd	Mr Ian Dalgliesh	riseagri.com.au
Rural Directions Pty Ltd	Mr Chris Heinjus	ruraldirections.com
SGA Solutions Pty Ltd	Mr David Hudson	03 5428 4990
TE Storage & Logistics Pty Ltd	Mr Tom Hage	08 8762 2188
Ten Tigers	Mr Chris Tonkin	tentigers.com.au

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## International Affiliate

CCIC Australia Pty Ltd	Mr Isherwood Feng	02 9580 3212
CIS - Commodity Inspection Services	Mr Paul Schweitzer	cis-inspections.com

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## Industry Association

Australia Export Grain Innovation Centre	Mr Richard Simonaitis	aegic.org.au
Grain Growers Limited	D. McKeon/M. Southan	graingrowers.com.au
Grain Industry Association of WA	Ms Larissa Taylor	giwa.org.au
Grain Producers Australia Ltd	Mr Andrew Weidemann	grainproducers.com.au
NSW Farmers Association	Mr Robert Hardie	02 9478 1000
Victorian Farmers Federation	Mr Stephen Sheridan	03 9207 5555

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## Merchant Association

Grain Industry Association of SA	Ms Rebecca Freeman	0414 844 425
Grain Industry Association Of Victoria	Mr Colin Peace	giav.com.au
Grain NSW Inc	Ms Joanne Ware	grainnsw.com.au
Queensland Agricultural Merchants Inc.	Mr John Francis	qam.org.au

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## Life Members

Mr Mervyn May	Retired	Awarded 1998
Mr Christopher Kelly	K M & W M Kelly & Sons	Awarded July 2015
Mr Geoff Honey ( <i>Posthumously awarded</i> )	Former GTA CEO	Awarded July 2016

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