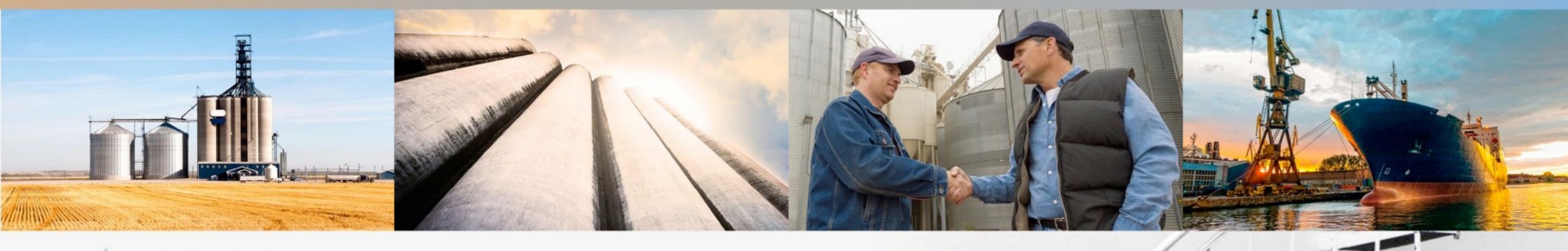
AUSTRALIAN GRAIN STORAGE & PROTECTION CONFERENCE

Industry Obligations

1 April 2020

Meeting Market Requirements

BROUGHT TO YOU BY THE NATIONAL WORKING PARTY ON GRAIN PROTECTION (NWPGP)

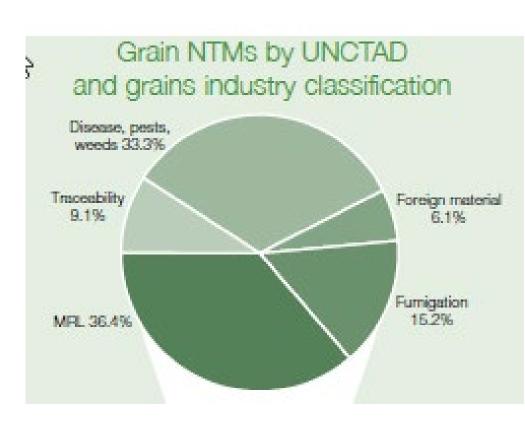




Industry Obligations

- Understanding the Contract v Regulations required to be met
 - MRLs are often not mentioned in contracts
 - Various chemical regulations may be listed:
 - > Individual country
 - > International (e.g., Codex Alimentarius, ASEAN, GCC)
 - > Pesticide Residue Free
 - > Silent on chemicals
 - Is included in various industry documents including "all Grain Trading Standards"
 - ➤ If you trade using GTA Standards (cereals/pulses/oilseeds) the following applies







Industry Obligations

Section 2 – WHEAT TRADING STANDARDS

2019/20 SEASON

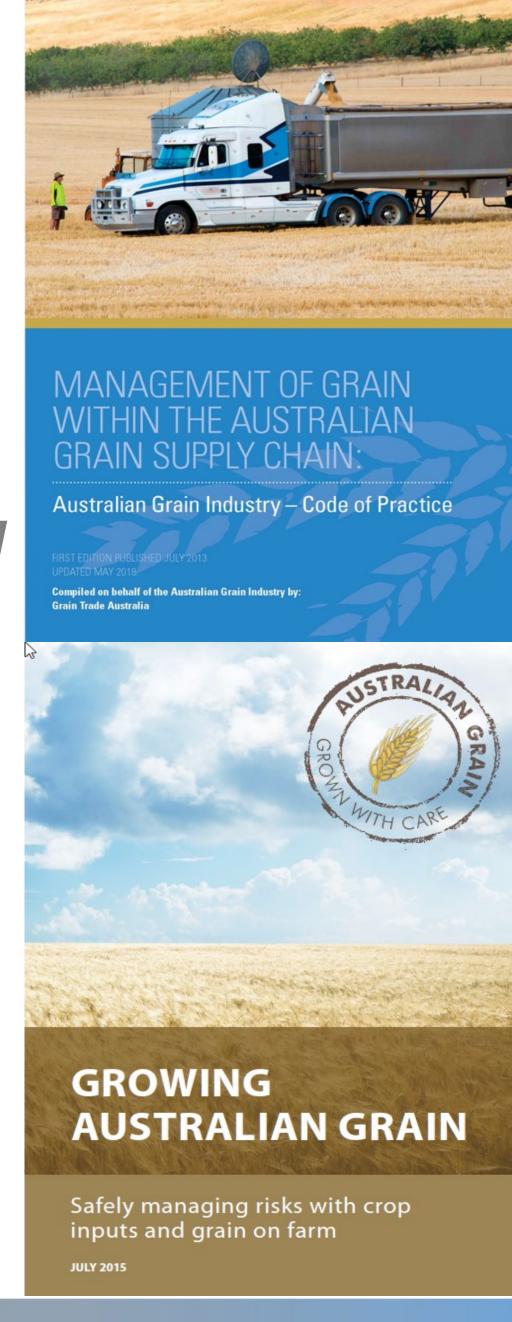
Chemicals not Approved for Wheat – nil tolerance refers to the following:

- > Chemicals used on the <u>growing crop</u> in the State or Territory where the wheat was grown in contravention of the label
- > Chemicals used on stored wheat in contravention of the label
- > Chemicals not registered for use on wheat
- > Wheat containing any <u>artificial colouring</u>, <u>pickling compound or marker dye</u> commonly used during crop spraying operations that has stained the wheat
- > Wheat treated with or contaminated by <u>Carbaryl, Organochloride chemicals, or</u> <u>diatomaceous earth</u>
- > Chemical residues in excess of Australian Commonwealth, State or Territory legal limits

Need to link back requirements to the supplier and records

Industry Obligations cont.

- Included in various industry documents including "Code of Practice"
 - Mandatory for all GTA members
 - "Industry is committed to complying with relevant Australian and International chemical regulations"
 - NRS participation mandatory (but not rely on)
 - Must know status of grain prior to outload/loading
- On-farm Stewardship Guide by GPA
 - Signed off by all major grower groups
 - Recognises importance of chemical use v trade
 - Link with on-farm chemical use and market "risk"



Key Messages to Trade

- Compliance with regulations mandatory
- One strike policy has implications for:
 - 1. Reputational risks
 - 2. Competitor pressures
 - 3. Commercial resolution of contract default or negotiation
 - 4. Government intervention & cargo rejection
 - 5. Increased scrutiny
 - > For all marketers/exporters
 - > Increased sampling, testing at loadpoint and discharge (\$)
 - 6. Future availability of key chemicals weed control & levels in grain



