

# GRAINMatters



EDITION 62, FEBRUARY 2022

## UPCOMING EVENTS

- AGIC Asia 2022 - 2 March 2022
- Modernising The Supply Chain Forum - 31 March 2022
- GTA 30th Anniversary Dinner - 31 March 2022
- AGIC Australia 2022 - 28-29 July 2022
- Grain Sampling Training (FREE)
- Chain of Responsibility Online Training Course (FREE)
- Training and Development Schedule 2022 available

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## GOYDER'S LINE - RECORD HARVEST



Dear GTA Members

Happy New Year and Happy Execution of the 2022 Sales Program.

With the gross value of Australia's wheat barley and canola production forecast to reach a record \$20.1 billion in 2021-22 it has been a stellar harvest period, including WA again recording a new record for receipt in the CBH system of 22 million tonnes.

I would like to personally congratulate all the participants within the grain industry for the efforts and long hours required to achieve the outcome. It certainly was not smooth sailing given the wet conditions during the harvest period and especially in NSW where there was significant damage done to the crop.

The challenge now is the execution of 2022 domestic and export sales program which will be challenging given its size and the impact COVID-19 has had and continues to have on the grain Supply chain.

On behalf of GTA I would like to wish our members and other grain industry participants best wishes for a smooth, prosperous and most importantly SAFE sales program.

Yours Sincerely,



**Andrew Goyder, Chair—Grain Trade Australia**

## SALES EXECUTION 2022—CONTINUED MANAGEMENT OF SPROUTED GRAIN ASSESSMENT

- Managing weather damaged wheat and barley in the storage, handling and logistics across the remainder of this season will continue to create the same issues as encountered during harvest receipts:
  - \* The identification, assessment and classification of sprouted grain; and
  - \* The use of internationally recognised reference methods including Falling Number (FN) machines; and
  - \* The impacts of storage on the quality of grain out turned.
- GTA members are reminded information and guidance material on Sprouted Grain Assessment is available in [Technical Guideline Document \(TGD\) No. 3 Sprouted Grain Assessment](#)
- TGD No. 3 includes guidance on when the Standards are to apply, the methods of analysis available and the errors that can occur if reference methods including FN machines are utilised.
- It should be noted FN tests are likely to be far more prone to sampling errors than many other quality tests performed on a truck load of grain as:
  - \* Sprouted and non-sprouted grain cannot be evenly blended: and
  - \* The test will be influenced by such things as operator training and technique, cleanliness of the testing equipment including grinder and test-tubes, purity of the water, and temperature.
- A review of TGD No. 3 is highly recommended to ensure a good understanding of the management of sprouted grain assessment.

## SUBMISSION—CONTAINER SUPPLY CHAIN

- Regular readers of Grain Matters will be aware of activity GTA and a number (23) of trade focussed industry organisations (the Trade Group) have been undertaking to highlight the economic impacts of the chaos in the global container and freight markets. The Trade Group is working to:
  - a. Clearly define the problem with the international freight supply chains;
  - b. Identify pathways to draw public and political attention to the problem, and
  - c. To identify solutions.
- The group's objectives and the importance of efficient freight to the economy of Australia has been recognised by Government with Trade Minister Tehan coordinating a **Ministerial Round Table** to hear directly from the Trade Group. GTA's Chair, Andrew Goyder, attended the Ministerial Round Table and highlighted the impact substantial increases in freight rates and port charges with little notification as major barriers for the efficient trade of grain.
- Following the Ministerial meeting and further advocacy, the Morrison Government has tasked the **Productivity Commission** with undertaking an independent **review into long-term structural issues** affecting the productivity of Australia's **maritime logistics system**.
  - \* While the Australian Competition and Consumer Commission (ACCC) found global factors were a significant contributor to rising shipping costs and delays, through this review the Government will ensure that domestic issues are not compounding the problems caused by supply chain disruptions under surging global demand for goods since the start of the COVID-19 Pandemic.
  - \* The Productivity Commission's review will examine **any long-term domestic trends, focussing on operational cost drivers, including industrial relations, infrastructure constraints and technology uptake in Australia's ports** and related transport networks in order to assess the **overall competitiveness of Australia's ports**.
  - \* The inquiry complements earlier work by the Productivity Commission on supply chain vulnerabilities and risks as part the Government's commitment to ensuring the Australian economy is prepared for any possible supply chain disruptions.
  - \* The Productivity Commission has begun consultation in January 2022 and will provide a final report in August 2022.
- **GTA and AGEC have prepared and lodged a [Submission](#)** into this Productivity Commission inquiry .

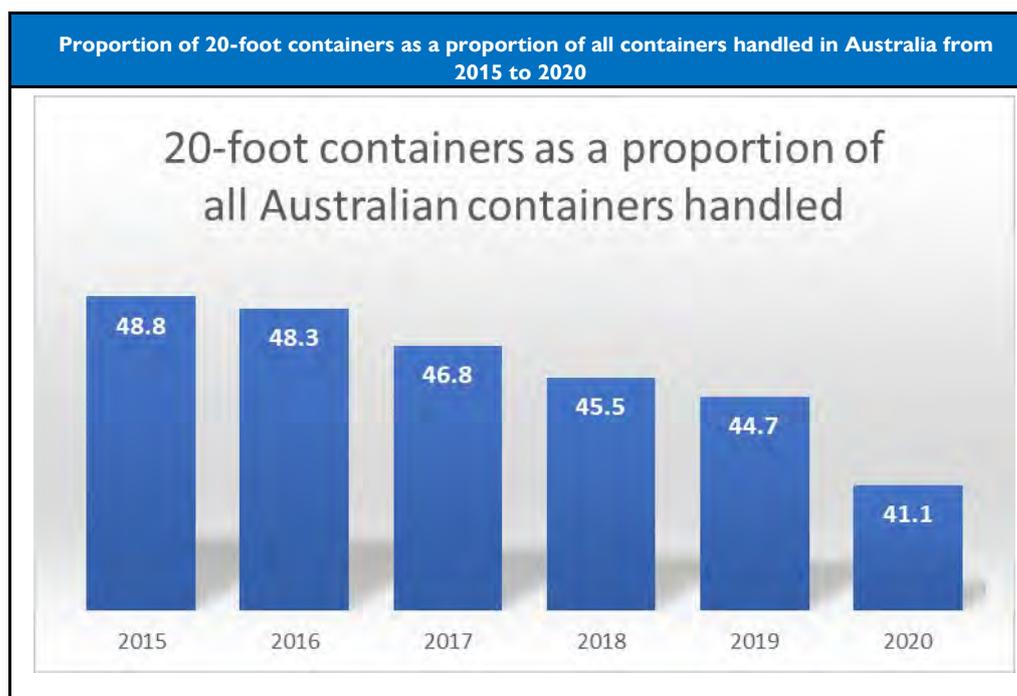


## PROPORTION OF 20FT CONTAINERS

- Shipping containers utilised for the export of Australian Agricultural food products must pass the Australian government Department of Agriculture, Water and the Environment (DAWE) phytosanitary inspection to certify the container will not alter the pest or disease status of the prescribed goods during transit. Containers that can meet this [empty container standard](#) are referred to in the industry as food-grade containers.



- Access to food-grade containers during the Covid-19 shipping period congestion has been problematic with some exporters being squeezed out of participating in the export container market due to the inability to access supply.
- Aligned to this short-term shortage is the reported worrying long-term trend in the percentage of 20-foot containers being manufactured compared to 40-foot containers. Shipping companies have advised they anticipate declining access to new 20-foot containers.
- The grain industry has a preference for “20-footers” due to road mass limits among other factors. Due to the weight of grain even the 20-foot container cannot be fully loaded without breaching road mass limits, so exporters are not inclined to use the larger “40-footers”, as well as the fact they introduce additional logistical costs



Source: DITRD&C Maritime Waterline reports (Waterline 62 and 67)

- Access to 20-foot food grade containers for agricultural trade is likely to continue to decline** due to age, wear and tear of the existing 20-foot containers, creating a market access issue for Australian exporters.
- GTA is recommending and seeking Government support for an agricultural industry / Government review and discussion on the future access and availability of these 20-foot food-grade containers to Australian exporters and any potential implications on trade.

## A NEW WHEAT CLASS — AIW

- Until recently, wheat breeding efforts have focused mainly on improving agronomic traits within traditional quality classes. Today, however, there is increasing demand for wheat **with enhanced nutritional traits**.
- Once a breeding target is determined for a specific trait in wheat, a development process, establishing phenotyping and genetic screening tools and adapting breeding processes can be employed to offer new wheat varieties with innovative or novel nutritional traits.
- [An example of a recent novel trait wheat is a high fibre wheat](#) (HFW) developed by Arista Cereal Technologies – a joint venture between the CSIRO and the French farmer cooperative Limagrain. The nature of this HFW is unique as it contains a much higher level of resistant starch in the wheat grain than standard varieties. This resistant starch, widely recognised for its benefits to gut health, is a fermentable fibre that resists digestion in the small intestine.
- One characteristic of the HFW is due to its composition, it exhibits very low Falling Number results when assessed, which within the traditional wheat classes would be classified as feed.
- To cater for these wheat varieties with enhanced traits Wheat Quality Australia (WQA) has released a further **new Wheat Class – Australian Innovative Wheat (AIW)**. WQA is expecting initial varieties are to be classified as AIW in the next release of its Master List in August 2022. AIW follows Australian White Wheat (AWW) introduced in August 2021.
- As outlined in the [November GTA Member Update](#) GTA, a Working Group and the Trading Standards Committee are still assessing **how industry will manage the introduction of AWW**.
- WQA state that **“AIW is a unique class of wheat designed to allow the market adoption of innovative wheat varieties which would otherwise face barriers to market acceptance”**.
- An application to WQA for an AIW variety requires:
  1. *Varieties meet a defined market opportunity, validated by at least one customer, in a food application; and*
  2. *Varieties demonstrate a unique and novel quality that is not available in the main classes (performance against this quality can be used in future classification determinations); and*
  3. *There must be a demonstrated net benefit across the whole industry to the acceptance of a variety into the class (in the short-term this benefit may accrue to a small number of participants); and*
  4. *New applications for AIW must obtain an approval from the WQA Council and Board before being admitted.*
- Information is now available on the WQA website ([WQA News](#)).
- GTA and its Technical Committees has been discussing this new wheat class and its implications for industry and are considering **establishing a `Market Choice` framework approach** similar to the [Market Choice](#) framework developed for delivering market choice with GM crops and managing them in the supply chain.
- GTA’s Plant Breeding Innovation Committee has been discussing the application of the Market Choice Framework to plant breeding innovation technologies to ensure that there is transparency around new products and to assist the Australian grain supply chain address emerging market needs for information and access.
- **A Market Choice framework for novel trait wheats would be an industry stewardship process** to support innovation whilst ensuring the commercial introduction of these wheat Classes and varieties is undertaken in a manner that:
  - a. Maintains or enhances trade in the Australian grain industry.
  - b. Enables market choice along the supply chain, while being consistent with bulk handling systems and manufacturing practices.
  - c. Is open and transparent.
  - d. Provides confidence to all stakeholders, particularly to customers, consumers, and governments in relation to the certainty and viability of supply to participants along the supply chain.

## A NEW WHEAT CLASS—AIW Cont.

- GTA considers Market Choice frameworks should be applicable to any new Class of grain that is introduced to **ensure there is extensive dialogue and transparency** across industry.
- Industry will be advised and consulted on the specific approach taken following the review.



## PROGRESS— AUSTRALIAN FINANCIAL SERVICES LEGISLATION IMPACT ON GRAIN COMMODITY RISK ADVISORS

- As reported in the last edition of Grain Matters the 2021 GTA Advisory Compliance Workshop (ACW) captured the issue of the cost and the time involved for grain commodity advisors to train and meet the Financial Advisor Standards and Ethics Authority (FASEA) requirements. This was identified as an industry issue with the potential risk to impact the facilitation of trade and in the longer term the availability of quality advice to growers.
- A GTA Working Group was established with GTA members who operate grain commodity advisory services. This group wrote to the Government and ASIC seeking to engage with ASIC on these issues. The [ASIC letter](#) was also provided to the Shadow Minister for Financial Services and Superannuation – Stephen Jones MP.
- **Meeting with the Chairman of ASIC.** The letter to ASIC had the desired result with the Chairman of ASIC requesting a meeting with GTA during which there was a recognition of GTA’s position that **training and education level requirements** required of AFSL advisors should be aligned and consistent with **the particular financial services licence requirements and conditions**, rather than the current ‘one size fits all’.
- GTA is continuing its engagement with ASIC and Treasury and has recently lodged two submissions, one raising concerns with the AFSL education standards and also providing a submission into the Terms of Reference for a major review to be undertaken by Treasury on the AFSL. (Refer to *10. Submission* for access to the Links)

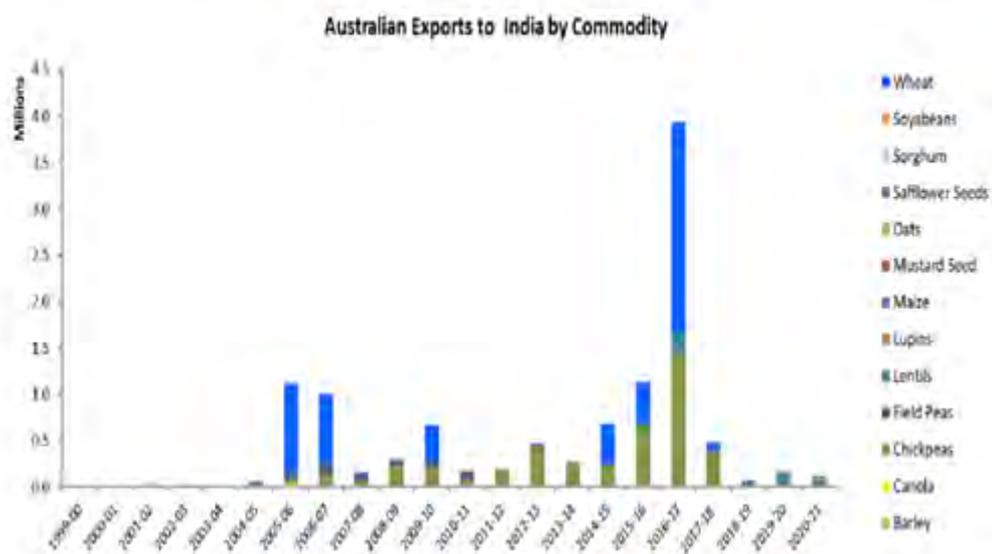
## INDIA—MARKET PENETRATION

- Due to the impact on the grain industry of China imposing tariffs on Australian barley imports, and Australia’s elevated strategic relationship with India, the Government and Industry has focussed on diversifying and growing the Indian market for Australian grain.
- GTA has received Government funding (via Grains Australia) to develop an “industry umbrella” strategy as a platform for the grain industry to capture opportunities, build and strengthen trade relationships through a **strategic partnership approach with India**. This project will be a collaborative industry initiative across industry to establish an Australia/India Grain Strategic Partnership.

## INDIA—MARKET PENETRATION— Cont

- Australia's grain trade with India has been described as opportunistic due, in large part, to India's range of domestic market support and tariff policies, and seasonally induced production shortages. Despite this, India is an attractive market for the Australian grain industry.
- India has been a regular and important market for Australia pulses, although has been significantly curtailed since 2017 with the introduction of duties. India accounts for around 15% of pulse exports, but was as high as 30% (2016), and for some products such as peas has accounted for more than 50% of Australia's exports.

### Australian Exports - India



- Products such as pulses, and increasingly oilseeds, offer growth potential for Australian exports due to shortfalls in local production. However, India's rapidly growing, large, diverse and wealthy consumer market provides opportunities across a range of grains and grain products. Growth in the middle-class consumer, changing diets and urbanisation are creating pockets of demand for high value products.
- Despite this, **India remains a difficult market, characterised by fluctuating import demand and sharp and sudden policy changes** which make it a high-risk market for exporters. India's agriculture sector is highly protected and supported by three key policy objectives, namely food security, food self-sufficiency, and income support for farmers. Consequently, the agriculture sector plays an important role in Indian economics, politics, and society.
- The development of a **Grains Partnership** has the potential to grow the grain trade to India, but also to contribute positively to India's grain and food sector. It will bring together Indian and Australian decision makers from government and industry to foster relations and maximise opportunities for collaboration that will support government and industry action to advance shared interests and activities of mutual benefit to both countries.
- This will develop a platform **for future trade in grain and grain products** and include elements based around:
  - \* *Understanding* i.e. fostering a contemporary and mutual understanding of each other's industries;
  - \* *Knowledge* and capacity building;
  - \* *Interoperability* i.e. harmonising standards and removing barriers to trade and investment; and
  - \* *Relationships* i.e. Investing in long term and mutually beneficial relationships that facilitate trade.

## INDIA—MARKET PENETRATION— Cont

- The Strategic Partnership will identify activities to deliver mutual benefit for the grain industries in India and Australia.
- **Should you seek further information or wish to be part of GTA's industry consultation contact us at [admin@graintrade.org.au](mailto:admin@graintrade.org.au)**



## IA-CEPA FEEDGRAIN ACCESS



- With the objective of greater market access for Indonesia and Australian businesses the respective governments entered into the Indonesia Australia Comprehensive Economic Partnership Agreement (IA-CEPA) on the 4<sup>th</sup> of March 2019.
- The IA-CEPA creates a framework for Australia and Indonesia to unlock the vast potential of economic cooperation between business, communities, and individuals. It is anticipated the IA-CEPA will reduce non-tariff barriers to trade, simplify paperwork and will allow 99% of Australia's goods to enter Indonesia duty free or with significantly improved preferential arrangements, including a volume tariff rate free quota for 500kt of Australian Feed grain to Indonesia.
- Despite this, as of today, **no feed grain has been imported into Indonesia under IA-CEPA.**
- GTA has [written to Government](#) (Ministers, DFAT, DAWE) to raise this and outline concerns with IA-CEPA and the **inability to export feed grains** under the Tariff Rate Quota.
- The government met with GTA during which they acknowledged the grain industry concerns with IA-CEPA and confirmed the feed grain issue is a priority. Feed grain has some political sensitivities within Indonesia and the Government is working through these complexities.
- Minister Littleproud recently met with counterparts in Indonesia and raised the feed grain issue. Further debriefings will be made available in the coming weeks. GTA is hopeful this may assist to speed up discussion and resolve the grain industry issues.

## MODERN SLAVERY CLAUSE

- Modern slavery is the severe exploitation of other people for personal or commercial gain.
  - GTA's Commerce Committee has recently received submissions from AGEC and from other members requesting the Committee consider whether Modern Slavery regulation can be included within the GTA framework of Trade Rules and Contracts.
  - The Committee will also consider Anti-Corruption and Anti-Sanction clauses.
    - \* **Modern slavery** is a term used to describe serious exploitation. It does not include practices like substandard working conditions or underpayment of workers. These practices are also harmful and may be present in some situations of modern slavery
- Australia's Modern Slavery Act 2018**
- The Commonwealth Modern Slavery Act 2018 (the Act) entered into force on 1 January 2019. The Act established a national Modern Slavery Reporting Requirement (Reporting Requirement). This Reporting Requirement applies to large businesses and other entities in the Australian market with annual consolidated revenue of at least AUD\$100 million.*
- \* **Anti-Corruption** clauses provides counterparties with a regime to respond to unlawful demands for gifts in cash or kind. They provide a process to resist such demands and measures where this is not successful.
  - \* **Anti-Sanction** clauses include representations and warranties that neither party are subject to any trade or financial sanctions/boycotts.
- Modern slavery, bribery and sanctions can occur in every industry and sector and has severe consequences for victims. They can also distort global markets, undercuts responsible business and can pose significant legal and reputational risks to entities.
  - The Commerce Committee consider taking action to combat these matters makes good business sense and is progressing the development of draft clauses for Modern Slavery, Anti-Corruption (bribery) and Sanctions within the suite of GTA contacts.
  - Once the Committee has endorsed the draft clauses industry will be consulted via a GTA Member Update and a call for submissions.

## SITE CODES TO BE INCLUDED WITH LOCATION DIFFERENTIALS

- GTA's Information Technology Advisory Committee (ITAC) has a focus on the data and transactional areas of the grain industry. One objective for ITAC is to provide industry Standard Data Reference Tables for common industry data codes including Port Codes, **Site Codes**, Grain / Grade Codes and Varietal Codes.
- The purpose of having industry data standards is to makes things easier when we need to **share, exchange and understand data**. The introduction of a standard data code formats enables GTA Members and industry participants to link its existing data to a common code reference, like a master file, providing a common point of reference.
- Members are encouraged to consider the use of the standard data code formats when implementing new systems, system upgrades or when developing data conversion tables.
- GTA Member Update [No. 18 of 21](#) outlined the work and outcomes of the GTA's ITAC. This included **the establishment of standard Site Codes** (Numeric) to identify a storage/receival site (country & port).
- The GTA Location Differential (LD) sites will be the basis of sites included on the Site Code Reference Table. The first numeral of each code represents the state (eg NSW is 2), and the other 3 numerals were randomly allocated.
- To support and to continue to promote the codes developed as part of the industry data standards ITAC and the Commerce Committee have endorsed the inclusion of the standard data site codes into all future GTA LD tables as per this example: [LDs with Site Codes](#)

## SUBMISSIONS

- GTA has developed and lodged a number of Submissions into Government reviews since the last Grain Matters. This is an important activity to ensure Government formally receives practical information and perspectives directly from industry and GTA members. A summary of these recent Submissions and links to them are included in the following Table.

Submission	Description	Links
<b>Productivity Commission Review</b>	GTA/AGEC submission into the Productivity Commission inquiry into Australia's maritime logistics systems	<a href="#">Link</a>
<b>Treasury Reviews</b>	Treasury review into the AFSL Education Standards	<a href="#">Link</a>
	Treasury Review into the 'quality of financial advice' Terms of Reference	<a href="#">Link</a>
<b>India Biotech Regulations</b>	Government review of proposed Indian regulations notified to the WTO by the Indian FSSAI	<a href="#">Link</a>
<b>AI-CECA</b>	GTA provided a Submission supporting Australia India-CECA and the Australian Government seeking tariff-free market access.	<a href="#">Link</a>
<b>AgVet Chemical Regulatory System Review</b>	GTA submission into the Final Report of the Independent review of the AgVet chemical regulatory system.	<a href="#">Link</a>
<b>APVMA Review</b>	APVMA review of the use patterns of rodenticides	<a href="#">Link</a>
<b>Plant Health Review</b>	GTA letter of support into the Plant Health Review of the National Hitchhiker Plant Pest Action Plan	<a href="#">Link</a>
<b>Export Control Rules – Proposed Amendments</b>	Feedback provided to DAWE on the proposed amendments to the Export Control Rules 2021	<a href="#">Link</a>
<b>FSANZ – Definitions for Gene Technology &amp; New Breeding Techniques</b>	GTA provided a submission to the Food Standards Australia New Zealand (FSANZ) consultation on Proposal P1055 - Definitions for gene technology and new breeding techniques	<a href="#">Link</a>

## RECENT PUBLICATIONS

The following industry publications have recently been released:

- **Grain Industry Non-Tariff Measures (NTMs) Report**

The results of the third industry survey of non-tariff measures (NTM) which affect the Australian grain industry have been released. [NTM Report is here:](#)

This landmark report enabled the industry to identify, prioritise and communicate the impact of NTMs on the grain trade to government and other stakeholders for the purpose of improving market access for Australian grain and delivering improved returns for Australian grain growers. The grain industry undertook the first comprehensive study of NTMs impacting the grains industry in late 2017.

- **Pulse Variety Guide 2021**

The recently released 2021 [Pulse Variety Guide](#) is the definitive guide to Australian pulse varieties. It provides details of the grain traits of all chickpeas, faba bean, field pea, lentil, lupin and mungbean varieties grown in Australia, both current and past.

- **AEGIC Sprouted Wheat Sprouted Grain**

Weather conditions during the 2020/21 harvest has resulted in substantial amounts of downgraded grain due to weather damage and lower Falling Numbers.

This [AEGIC Technical Bulletin](#) provides technical information relating to feeding sprouted wheat to dairy and beef cattle.



The first Grains NTM Project was prepared for and funded by the Grains Research and Development Corporation (GRDC) and the Australian Government Department of Agriculture on behalf of the Australian grains industry in March 2018. The grain industry, through the Grains Industry Market Access Forum, funded an update of the project in May 2019. This update and report published Nov 2021 is funded by Grains Australia Limited.



## UPCOMING EVENTS & TRAINING



[REGISTER NOW](#)

### WORKSHOP SCHEDULE - SEMESTER 1



Fact to Face Workshop



Zoom Workshop



<b>24 February</b>	<b>Understanding Grain Markets</b> 1 day course, Presenter - Lloyd George
<b>15 March</b>	<b>Trade Rules &amp; Contracts</b> 1 day course, Presenter - Lloyd George
<b>16 March</b>	<b>Dispute Resolution &amp; Arbitration</b> 1 day course, Presenter - Lloyd George
<b>22 March</b>	<b>Grain Finance &amp; Risk Management</b> 1 day course, Presenter - Malcolm Finlayson
<b>13 April</b>	<b>Trade Rules &amp; Contracts</b> 1 day course, Presenter - Lloyd George
<b>28 April</b>	<b>Understanding Grain Markets</b> 1 day course, Presenter - Lloyd George
<b>4 May</b>	<b>Trade Rules &amp; Contracts</b> 1 day course, Presenter - Lloyd George
<b>11-12 May</b>	<b>Grain Export Execution &amp; Risk Management</b> 2 day course, Presenter - various presenters
<b>9 June</b>	<b>Arbitrator Training</b> 1 day course, Presenter - Geoff Farnsworth (complimentary for GTA Arbitrators)
<b>22-23 June</b>	<b>Grain Merchandising</b> 2 day course, Presenter - Lloyd George

#### Fees - member

#### Fees - non-member

Price is GST inclusive, group discounts apply. For "inhouse" training inquiries please contact us to inquire

1 day course - \$990 (F2F)	1 day course - \$1,480 (F2F)
1 day course - \$792 (Zoom)	1 day course - \$1,184 (Zoom)
2 day course - \$1,650 (F2F)	2 day course - \$2,475 (F2F)
2 day course - \$1,300 (Zoom)	2 day course - \$1,980 (Zoom)

[REGISTER NOW](#)

### Training and Development Program Schedule for Semester 1, 2022

GTA's objective is to provide a range of targeted, practical workshops designed to meet the expanding educational demands of the grain value chain. All workshops are developed with industry experts to address the expanding demands of the industry and changing regulatory requirements. For further enquiries please email [admin@graintrade.org.au](mailto:admin@graintrade.org.au)

View the [Training and Development Program Schedule for Semester 1, 2022](#)

**Online registrations are now open for Semester 1, 2022**

## UPCOMING EVENTS & TRAINING

2 March 2022

The Australian Grains  
Industry Conference

Asia 2022

Live

Proudly hosted by  GRAIN TRADE AUSTRALIA

### REGISTER NOW

2 March 2022 - Virtual Conference

Registrations

*This year AGIC Asia – now an integral part of the global calendar – returns as Virtual Event*

2022 Australian Grain Industry Conference Asia showcases the Australian grain value chain to marketers, processors, consumers and regulators across Asia.

This year we are using a virtual conferencing platform, making it more accessible to a wider audience in Australia and across Asia. AGIC Asia Live is a great opportunity to virtually network with old and new friends and industry colleagues to learn about the value proposition and safety of Australian grain. Establish contacts with Australian exporters and Asia's key flour and feed mill processors, consumers and value chain service providers.

#### Secure your spot today to get firsthand information on:

- Australian Crop Quality (provided by Graincrop, CBH, Viterra)
- Global impacts and Australian Supply & demand (provided by Richard Perkins, GM, Market Check)
- Consumer Drivers (provided by Khoon Goh, Head of Research, ANZ)
- How to maximise value of Australian grain (provided by AEGIC)

Live panels and Q&A sessions will engage our most sought after speakers and will give an opportunity to ask your questions live.

Join industry colleagues, clients and partners at the Networking tables after conclusion of the presentations.

AGIC Asia Partners



AGIC Asia Supporters



# Modernising the Grain Supply Chain Forum 2022



 **GRAIN TRADE AUSTRALIA** 31 March 2022 | Karstens, The Rocks, Sydney

## MODERNISING THE GRAIN SUPPLY CHAIN FORUM 31 MARCH 2022

Modernising the Grain Supply Chain Forum (MGSC Forum) 2022 opens up discussion and debate on the strategies and reforms that are required to modernise and advance the Australian grain supply chain. Innovation, change, local and global dynamic events are a constant in the supply chain.

The objective of MGSC Forum 2022 is to bring together the key Australian grain industry supply chain participants, present the opportunities, challenges and the latest innovations and ultimately, generate collaborative opportunities, ideas, and direction for the industry.

### Presenters will cover current and relevant national and international topics including:

- Industry and government strategies for the grain supply chain
- The challenge and opportunity of technology
  - Planty breeding directions driving supply chain change
  - Digital imagery—grass assessment technology
  - IT Roadmap
- Supply chain trend and impacts
- Establishment of the standard for grain storages
- Container supply chain—global and national directions
- Global frameworks of trade

***This event is same day as the GTA 30th Anniversary Gala Dinner. Optimise your travel and book both events!***



### TICKET PRICES

*Group discounts automatically apply for 3+ delegates, register online today to secure your spot*

**Early Bird Ticket \$245 (inc GST)**

**Full Price Ticket \$270 (inc GST)**

The ticket price is for onsite attendance and includes morning tea and lunch.

For further inquiries please email [admin@graintrade.org.au](mailto:admin@graintrade.org.au)

**[REGISTER NOW](#)**



### **30th Anniversary Dinner**

**Mark your calendars and join us for the 30<sup>th</sup> Pearl Anniversary of Grain Trade Australia!**

Celebrate this momentous milestone with old colleagues and those new to the industry, as we finally gather face-to-face in the stunning Pearl Ballroom of Crown Towers Sydney.

This five star Gala Dinner is an opportunity to acknowledge the achievements of GTA and a chance to recognise those who have contributed to the past, current and future success of the Australian grains industry.

Be sure to secure your spot early for what will be a night to remember.

#### **GTA 30<sup>th</sup> Anniversary Gala Dinner**

When: Thursday 31<sup>st</sup> March 2022, 6.30pm to midnight

Where: Pearl Ballroom, Crown Sydney Towers

Dress code: Formal with a touch of pearl

Ticket (early bird) price: \$250 for GTA Members

\$275 for non-members

Ticket includes drinks on arrival, an exclusive three course dinner, matching wines/drinks and live entertainment. Plus you'll go in the draw for the Lucky Door Prize of a stunning Natural Australian Pearl.

[\*\*REGISTER NOW\*\*](#)