

GTA Modernising the Supply Chain Summit



GTA Modernising the Supply Chain Summit

Overview:

- Supply side Fundamentals – adaptive systems
- Supply chain innovations – least cost pathways to market
- Technology – know what you have got
- End consumer – gets what they have purchased
- RGS – 25 years in business and 1mmt loaded onto bulk vessels



GTA Modernising the Supply Chain Summit

Supply Chain Fundamentals:

- Commodity supply chains must be adaptive to domestic and export years around supply side fundamentals.
- Storage standards are applicable for both domestic and export operations
- Private storage operators (private and farm) need to have an understanding of what they are storing to best meet market requirements



GTA Modernising the Supply Chain Summit

Supply chain innovations:

- Market competitiveness is seeing grain move towards systems with reduced handling – includes ex private storage direct to ship (happening), container packing up country (a work in progress)
- To develop these flows, storages must have a good understanding of quality and well developed grain management systems
- Companies that can do that will see the benefit in price – eg Gold standard vs Bronze standard storages.



GTA Modernising the Supply Chain Summit

Technology

- Remote technology to test and grade commodities
- Quality / weights / identity preservation
- Links into end customer getting what they want
- Provide options for storage operators



GTA Modernising the Supply Chain Summit

End user – increasing quality and IP focus

- Market pushing towards sustainable / known quality and quantity in supply. Domestic and export
- Private storages have a role to play going forward in bringing in bringing value to the supply chain – quality / logistics / returns back up country.

Thank you

