

# JESS KIRKPATRICK

Grain Merchant, CHS Broadbent

#### LOCATION

Beaufort, VIC

AGE

29

## **CAREER GOALS**

Jess's career objective is to lead a highly effective, customer-centric team. Jess has been fortunate enough to have broad exposure to the East Coast supply chain and market and would be keen to gain more experience in the logistics and trade functions and maximising margins. Jess would also like to get an understanding of other supply chains in the world and how we can learn and adapt to their systems and technology to maximise efficiencies.



### **EDUCATION**

BACHELOR OF AGRICULTURAL SCIENCE

Charles Sturt University, Wagga Wagga

#### **WORK EXPERIENCE**

Jess has a diverse work history in the grain marketing and agriculture industry and currently works as a Grain Marketer at CHS Broadbent in Ballarat, Victoria.

Jess currently manages the southern grain accumulation focusing on grower engagement, production forecasting, and continuous improvement of technology and processes.

Before moving to CHS Broadbent, Jess was a Grain Marketer at GrainCorp both in NSW and Victoria. She worked with site managers across the southern Wimmera and Western Districts, primarily focusing on grain accumulation and related grower services and initiatives. She started her career in the industry as a Grains Graduate with GrainCorp, gaining exposure to various aspects of the business, including customer engagement, logistics, safety, and environmental management.

Her interests lie in supply chain management, customer service and engagement, grain and livestock production, and advancing diversity in leadership.

## THE IMPORTANCE OF FIVE UNDER 30

Having attended the AGIC Conference, Jess was inspired to become more involved in industry, as a representative and within networking groups. Jess would love to see a regular under 30 networking meeting at such events. Jess is keen to promote the vital role of Grain Trade Australia and its work in educating, managing, and advocating for the industry, plus the formation of an alumni group for the Five Under 30 graduates creating networking events, providing mentoring opportunities within the group over several years, and actively assisting in identifying pathways for the Five Under 30 members to sustain their connection with GTA in roles related to volunteering or industry representation.