

Five

Under 30



GRAIN TRADE AUSTRALIA



MATTHEW PRICE

*Grain & Cotton Merchant
Viterra*

LOCATION

Rangeville, QLD

AGE

24

CAREER GOALS

Matthew's aim is to immerse himself in the industry and access as many opportunities as possible. He hopes to enter the trading side of the industry over the next decade.

Having grown up on a farm Matthew understands the farming side well. His current role has helped him to understand the accumulation and supply chain side and he hopes that understanding the trading aspect will give him a rounded view of the industry.

EDUCATION

BACHELOR OF PSYCHOLOGICAL SCIENCE

Bond University, QLD

WORK EXPERIENCE

Matthew's role as a Grain and Cotton Merchant involves accumulating commodities including wheat, barley, chickpeas, sorghum and cotton in QLD. He works in conjunction with traders, growers and brokers across numerous commodities to accumulate for one of the largest merchants in Australia.

His typical day begins with liaising with the trade desk and logistics staff in Melbourne to understand where, when and what we need to buy. Following this he communicates with brokers, consultants and growers to buy the commodities Viterra require. This may vary from buying chickpeas delivered to Mackay Port, wheat delivered to a Darling Downs Feedlot or cotton lint from a cotton gin in Moree.

Matthew's role requires he has in depth knowledge of Australian east coast supply and demand movements for grain and cotton alongside numerous contacts in the industry.

THE IMPORTANCE OF FIVE UNDER 30

Matthew sees the Five Under 30 program as a great way to meet fellow minded people in the industry. Matthew grew up on a grain property in Northern NSW and has been immersed in the agricultural industry since he was born. It is an industry that has given him so much and he is hoping this program allows him to give back and help encourage a new generation. As a younger generation Matthew recognises he a lot to learn from those who laid the foundation and simultaneously he also sees this as an opportunity to continue to grow the industry.

Matthew also wants to continue to see the industry from different angles, including the grower and buyer and sees this program giving him a great chance to interact with people from all facets of the industry.